



[**CSX**]

CSX and Norfolk Southern
railroad rights of way,
properties and
existing infrastructure



Founded in
2004



Presence in
72
of the top
100 MSAs
(Metropolitan
Statistical
Areas)

Over
530
towers on
railroad
properties

40,000
linear miles



of railway
right of way

Fast site
candidate
approvals



**5 days
or less**

Ground
lease
execution



or less



Pre-negotiated,
favorable
master lease
agreement terms

Siterra,
Sitracker
or carrier
specific tools



Turnkey development
cycle time:



8-12 months
for macro towers

6-9 months
for small cell poles



Financial strength;
backed by \$3B
private equity firm
specializing in
infrastructure
investments

Management team
with over



200



years of combined
development experience